

# Georgia

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RISK & COMPLIANCE REPORT

DATE: March 2017

<b>Executive Summary - Georgia</b>	
<b>Sanctions:</b>	None
<b>FATF list of AML Deficient Countries</b>	No
<b>Higher Risk Areas:</b>	US Dept of State Money Laundering Assessment Not on EU White list equivalent jurisdictions Failed States Index (Political Issues)(Average Score)
<b>Medium Risk Areas:</b>	Non - Compliance with FATF 40 + 9 Recommendations Corruption Index (Transparency International & W.G.I.) World Governance Indicators (Average Score)
<p><b>Major Investment Areas:</b></p> <p><b>Agriculture - products:</b> citrus, grapes, tea, hazelnuts, vegetables; livestock</p> <p><b>Industries:</b> steel, machine tools, electrical appliances, mining (manganese, copper, and gold), chemicals, wood products, wine</p> <p><b>Exports - commodities:</b> vehicles, ferro-alloys, fertilizers, nuts, scrap metal, gold, copper ores</p> <p><b>Exports - partners:</b> Azerbaijan 13.8%, US 8.5%, Germany 8.3%, Bulgaria 7.4%, Kazakhstan 7%, Turkey 6.4%, Ukraine 6.3%, Lebanon 5.7%, Canada 4.2% (2012)</p> <p><b>Imports - commodities:</b> fuels, vehicles, machinery and parts, grain and other foods, pharmaceuticals</p> <p><b>Imports - partners:</b> Turkey 13.9%, China 8.2%, Ukraine 8.2%, Russia 7.4%, Azerbaijan 7.1%, US 6%, Germany 5.6%, Bulgaria 4% (2012)</p>	

**Investment Restrictions:**

Georgia is open to foreign investment, and the Georgia National Investment Agency is implementing an aggressive marketing campaign to encourage more foreign investors to come to Georgia.

Exceptions to national treatment may be made by Georgia for investments in maritime fisheries; air and maritime transport and related activities; ownership of broadcast, common carrier, or aeronautical radio stations; communications satellites

Foreign individuals and companies are restricted from holding agricultural land in Georgia. However, according to the US Department of State 2012, there is a loophole in which agricultural land can be purchased by non-nationals and then transferred under the name of a Georgian entity; thus, land can be up to 100% foreign-owned.

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## Section 1 - Background

The region of present day Georgia contained the ancient kingdoms of Colchis and Kartli-Iberia. The area came under Roman influence in the first centuries A.D., and Christianity became the state religion in the 330s. Domination by Persians, Arabs, and Turks was followed by a Georgian golden age (11th-13th centuries) that was cut short by the Mongol invasion of 1236. Subsequently, the Ottoman and Persian empires competed for influence in the region. Georgia was absorbed into the Russian Empire in the 19th century. Independent for three years (1918-1921) following the Russian revolution, it was forcibly incorporated into the USSR in 1921 and regained its independence when the Soviet Union dissolved in 1991. Mounting public discontent over rampant corruption and ineffective government services, followed by an attempt by the incumbent Georgian Government to manipulate national legislative elections in November 2003 touched off widespread protests that led to the resignation of Eduard SHEVARDNADZE, president since 1995. In the aftermath of that popular movement, which became known as the "Rose Revolution," new elections in early 2004 swept Mikheil SAAKASHVILI into power along with his United National Movement (UNM) party. Progress on market reforms and democratization has been made in the years since independence, but this progress has been complicated by Russian assistance and support to the separatist regions of Abkhazia and South Ossetia. Periodic flare-ups in tension and violence culminated in a five-day conflict in August 2008 between Russia and Georgia, including the invasion of large portions of undisputed Georgian territory. Russian troops pledged to pull back from most occupied Georgian territory, but in late August 2008 Russia unilaterally recognized the independence of Abkhazia and South Ossetia, and Russian military forces remain in those regions. Billionaire philanthropist Bidzina IVANISHVILI's unexpected entry into politics in October 2011 brought the divided opposition together under his Georgian Dream coalition, which won a majority of seats in the October 2012 parliamentary election and removed UNM from power. A new constitution shifting many powers from the president to the prime minister and parliament, including the power to name the prime minister and government ministers, does not go into effect until after a new president is elected in the fall of 2013. Conceding defeat, SAAKASHVILI named IVANISHVILI as prime minister and allowed Georgian Dream to create a new government. Tensions remain high as IVANISHVILI, SAAKASHVILI, and their supporters struggle to co-exist until the end of the president's term.



## Section 2 - Anti – Money Laundering / Terrorist Financing

### FATF status

Georgia is not on the FATF List of Countries that have been identified as having strategic AML deficiencies

### Compliance with FATF Recommendations

The last Mutual Evaluation Report relating to the implementation of anti-money laundering and counter-terrorist financing standards in Georgia was undertaken by the Financial Action Task Force (FATF) in 2012. According to that Evaluation, Georgia was deemed Compliant for 3 and Largely Compliant for 21 of the FATF 40 + 9 Recommendations. It was Partially Compliant or Non-Compliant for 2 of the 6 Core Recommendations.

### Key Findings from latest Mutual Evaluation Report (2012):

The Georgian AML/CFT regime has significantly improved since the last assessment in 2007. The amendments to the legal framework enacted between 2008 and February 2012 have improved technical compliance with the FATF recommendations, in particular with respect to the criminalization of ML and FT and the preventive measures for financial institutions. Significant progress has been made since 2007 with regard to the effective use of the ML criminal provisions, provisional and confiscation measures, and international cooperation.

However, weaknesses remain with regard to compliance with key elements of the standard. A combination of technical deficiencies, poor implementation, and limited resources undermine the effectiveness of the financial intelligence unit (FIU) and AML/CFT supervision. In addition, there are still major loopholes in terms of transparency of legal entities, domestic cooperation, measures to prevent terrorism financing, and preventive measures for designated non - financial businesses and professions (DNFBPs).

These weaknesses should be urgently addressed in light of the significant ML /FT vulnerabilities and threats. These include: i) customers that are, or are owned by, offshore companies for which the identity of their beneficial owners is unknown or where the identity has not been verified; ii) a rapid and ongoing increase of nonresident deposits; iii) the development of private banking activities, including a clientele of foreign politically - exposed persons (PEPs); iv) the rapid growth of the casino business and rising number of non - face - to - face transactions; v) the existence of large Georgian - led criminal organizations abroad which exposes the risk of proceeds of crime being transferred back to Georgia; and vi) domestic statistics demonstrating the existence of major proceeds - generating crimes, such as corruption, tax evasion, and drug trafficking.

**Georgia is categorised by the US State Department as a Country/Jurisdiction of Primary Concern in respect of Money Laundering and Financial Crimes.**

## **OVERVIEW**

Much of the illegal income in Georgia derives from fraud in the banking sector, falsification of documents, and misappropriation of funds. There is little to no connection detected between illegal narcotics and money laundering. The Russian-occupied territories of South Ossetia and Abkhazia fall outside the control of Government of Georgia authorities and are not subject to monitoring.

Georgian prosecutors and law enforcement authorities should put more emphasis on pursuing the link between organized crime and money laundering. Georgia also should develop a task force approach, which will facilitate greater exchange of information and cooperation among the relevant bodies.

## **VULNERABILITIES AND EXPECTED TYPOLOGIES**

Illicit income is mainly generated from fraud related crimes (scams, stolen banking cards, etc.) and cybercrime, either in Georgia or abroad. Cybercrime cases have involved hacking into domestic or foreign computer systems and taking over communication channels of the victims to make them transfer funds to the fraudsters' accounts abroad.

According to the Investigation Service of the Ministry of Finance, there is a small black market for smuggled goods in Georgia. There is little evidence to suggest it is funded significantly from narcotics proceeds, or that the funds generated by smuggling are laundered through the formal financial system. Smuggled goods are sold in black or gray markets to avoid tax and customs duties. The extent of black market trading in the occupied territories of Abkhazia and South Ossetia is unknown. The rapid growth of the gaming industry in Georgia and the corresponding lack of AML regulatory supervision are concerning.

## **KEY AML LAWS AND REGULATIONS**

Georgia's AML Law was amended in July 2015 to grant the Financial Monitoring Service (FMS), Georgia's FIU, the power to suspend suspicious transactions temporarily. Another amendment was made to extend the reporting requirements to the cross-border transportation of cash, negotiable instruments, and securities through cargo containers and mail. The tax code was amended to increase sanctions for the violation of the cross-border transportation of cash and securities rules. Moreover, the Minister of Finance issued an order that requires customs authorities to obtain information about the sender and recipient, as well as the origin and intended use of cash and securities transported across the Georgian border when the amount is above GEL 30,000 (approximately \$11,700). The Law of Georgia on Commercial Games was amended to strengthen the fit and proper criteria for owners and managers of gaming institutions. The Law on Payment Systems and Payment Services



also was amended in 2015 to clarify that money remittance services can only be provided to physical persons.

The Anti-Corruption Council of Georgia is currently reviewing draft amendments to the Georgian AML Law, which will broaden the scope of the application of monitoring requirements to domestic PEPs.

Georgia implemented comprehensive KYC rules and STR regulations in compliance with international standards. The FMS shares operational information with its colleagues on a regular basis. Georgia does not require a formal agreement or MOU to share information with Egmont Group member FIUs.

Georgia is a member of MONEYVAL, a FATF-style regional body.

### **AML DEFICIENCIES**

Enhanced due diligence measures are applicable only to foreign PEPs.

### **ENFORCEMENT/IMPLEMENTATION ISSUES AND COMMENTS**

The Governmental Commission on Implementation of United Nations Security Council Resolutions is currently developing an AML/CFT national risk assessment.

The draft strategy document of the prosecution service calls for an increase in the effectiveness of money laundering investigations and prosecutions, while focusing on the capacity development and skill-based training for prosecutors.

Investigations into narcotics, extortion, weapons of mass destruction, human trafficking, prostitution, and smuggling rarely include financial components. Despite a domestic market for illegal drugs and international drug trafficking through Georgia, narcotics trafficking is rarely investigated as a predicate offense for money laundering. The Government of Georgia has not adopted a formal task force approach to money laundering; however, coordination and information sharing among various law enforcement and criminal justice agencies has improved.

Between January 1 and October 1, 2016, there were 18 money laundering prosecutions and seven convictions.

### **Current Weaknesses in Government Legislation (2013 INCRS Comparative Tables):**

According to the US State Department, Georgia conforms with regard to all government legislation required to combat money laundering

### **EU White list of Equivalent Jurisdictions**

Georgia is not currently on the EU White list of Equivalent Jurisdictions

### **World Governance indicators**

[To view historic Governance Indicators Ctrl + Click here and then select country](#)

### **Failed States Index**

[To view Failed States Index Ctrl + Click here](#)

### **Offshore Financial Centre**

Georgia is not considered to be an Offshore Financial Centre

### **US State Dept Narcotics Report 2017:**

While not a significant illicit drug-producing country, Georgia's strategic location in the Caucasus makes it an attractive transit hub for transnational criminal organizations trafficking significant quantities of cocaine, marijuana, heroin, and synthetic drugs from Asia to European destinations via the Black Sea. In 2016, Georgian authorities reported seizing significant volumes of illicit drugs including a large seizure of 177 kilograms of heroin and other opioids at the Black Sea Port of Batumi in June.

Government, non-governmental organizations, and law enforcement seizures report that cannabis and buprenorphine, a synthetic opioid, remain the most commonly used drugs in Georgia. Experts believe an estimated 50,000 Georgians regularly use illicit drugs. During 2016, the Interagency Coordinating Council for Combating Drug Abuse drafted the 2014-2015 National Anti-Drug Strategy Action Plan, which awaited final Council approval at the year's conclusion. In 2016, the International Organization for Migration, with U.S. support and in a close partnership with the National Center for Disease Control and Public Health and Ilia State University, launched a drug abuse information and prevention campaign targeting Georgian youth in Tbilisi, Shida Kartli, and Samegrelo-Zemo Svaneti. The program focuses on psychoactive substance abuse among Georgian youth in eight schools in the three regions.

To counter organized crime and support international narcotics related investigations, Georgia has police attachés deployed to Azerbaijan, Armenia, Turkey, Ukraine, Belarus, Poland, Germany, France, Austria, Greece, and Spain. In 2016, Georgia deployed police attachés to Italy and Sweden.

In 2016, the United States continued to strengthen Georgia's counternarcotics capacity through operational and training efforts for both law enforcement officers and prosecutors. Specific assistance included advanced narcotics investigation training; regional drug unit commanders' training; canine interdiction refresher training; complex and conspiracy investigations training; a regional targeting conference; airport drug interdiction training; and building Border Police capacity. Furthermore, the U.S. Drug Enforcement Administration opened an office in Embassy Tbilisi in 2016 and established a permanent country attaché. The Government of Georgia continues to show a strong interest in further collaboration with the United States.

### **US State Dept Trafficking in Persons Report 2014 (introduction):**

Georgia is classified a Tier 2 country - a country whose government does not fully comply with the Trafficking Victims Protection Act's minimum standards, but is making significant efforts to bring themselves into compliance with those standards.

Georgia is a source, transit, and destination country for men, women, and children subjected to trafficking in persons, specifically the forced prostitution of women and the forced labor of men, women, and children. Women and girls from Georgia are subjected to sex trafficking within the country, as well as in Turkey, and, to a lesser extent, the United Arab Emirates and

Russia. Women from Azerbaijan, Uzbekistan, Kyrgyzstan, and other countries are subjected to forced prostitution in Georgia's commercial sex trade in the tourist areas of Batumi and Gonio in Adjara province. In May 2013, an Uzbek sex trafficking victim was murdered in western Georgia by a man believed to be acting on behalf of her trafficker. Experts report that women are subjected to sex trafficking in saunas, strip clubs, casinos, and hotels. Georgian men and women are subjected to forced labor within Georgia, and in Turkey, Russia, Azerbaijan, Cyprus, Italy, Qatar, Sweden, and other countries. Georgian migrants pursuing employment in agriculture and other low-skilled jobs contact employers or agents directly, only later becoming victims in their destination country. In recent years, foreign nationals have been exploited in agriculture, construction, and domestic service within Georgia. Some street children may be subjected to forced begging or coerced into criminality. Georgia is a transit country for trafficking victims from Central Asia to Turkey. No information was available about the presence of human trafficking in the separatist regions of Abkhazia and South Ossetia.

The Government of Georgia does not fully comply with the minimum standards for the elimination of trafficking; however, it is making significant efforts to do so. Georgia's anti-trafficking law enforcement efforts remained low, but improved compared with the previous reporting period: the five convictions under Article 143 are an improvement compared with none in 2012 and one conviction in 2010, but still are lower than previous years. Some experts cited a decline of political will since 2010, although serious efforts have been made to update trafficking statutes to address changes in trafficking techniques. Arrests of brothel owners seldom led to prosecutions, with brothels continuing to operate. The absence of a functioning Labor Inspectorate for the identification of cases of labor trafficking continued to be an issue of concern.

### US State Dept Terrorism Report 2015

**Overview:** In 2015, Georgia, a member of the Global Coalition to Counter the Islamic State of Iraq and the Levant (ISIL), continued its strong engagement with the United States across a range of counterterrorism-related issues and remained a solid U.S. security partner. Following the passage of strengthened counterterrorism legislation in June, the Georgian authorities carried out multiple arrests of individuals on terrorism-related charges, including an alleged ISIL facilitator. In addition, Georgia took steps to improve border security and counter the financing of terrorism. Georgia participated in the Leaders' Summit on Countering ISIL and Violent Extremism, hosted by President Obama in New York in September.

The Georgian government estimates 50 to 100 Georgian nationals from the Muslim-majority regions of Adjara and the Pankisi Gorge are fighting in Syria and Iraq for either al-Qa'ida affiliates or ISIL. Violent extremists in Georgia increased their use of social media in 2015. In a November 2015 video, Georgians fighting in Syria called on Georgian Muslims to attack "infidels" in their homeland, a shift from previous appeals to either join the fight in Syria and Iraq or attack Russia.

**Legislation, Law Enforcement, and Border Security:** Georgia continued to strengthen its counterterrorism legislation in 2015, and has a substantial legal framework for prosecuting terrorism-related offenses. In line with UN Security Council Resolution (UNSCR) 2178, the

Georgian government in June changed its Criminal Code and other relevant legislation to criminalize foreign terrorist fighters and the incitement of terrorist acts. These amendments built on the 2014 changes to the Criminal Code that criminalized participation in international terrorism, recruitment for membership in a terrorist organization, and failing to hinder a terrorist incident.

Counterterrorism units within Georgia's State Security Service (SSG) have the lead in handling terrorism-related incidents, and are generally well equipped and well trained. Overall, the Georgian government is largely capable of detecting, deterring, and responding to terrorism incidents, despite challenges to cooperation, communication, and information sharing posed by the split between the Ministry of Internal Affairs and the SSG in August.

Georgia has improved its overall border security, in part due to its goal of attaining visa-free travel to the EU. However, Tbilisi's lack of control over its Russian-occupied territories of South Ossetia and Abkhazia limits the country's ability to secure the administrative boundary lines with its breakaway regions. Georgia has taken steps to strengthen document security, and Georgian law enforcement uses cameras, terrorist watchlists, and Advance Passenger Information and Passenger Name Records to help detect potential terrorist movement at ports of entry. However, more comprehensive screening and the implementation of standard operating procedures would enhance this capability. With significant U.S. support, the Georgian Coast Guard is better equipped to patrol the country's maritime borders, with the exception of the Russian-occupied Abkhazia's coastline. Georgia shares cross-border terrorism-related information with its southern neighbors – Armenia, Azerbaijan, and Turkey – through police attachés and working-level interaction at border crossings.

In June, Georgian authorities arrested suspected ISIL facilitator Ayub Borchashvili of the Pankisi Gorge, along with three individuals who were en route to Syria via Turkey. Another Pankisi native, Davit Borchashvili, was arrested in November for fighting with ISIL after returning from Syria. In late November, the SSG arrested four individuals in the Adjara and Guria regions of western Georgia on suspicion of links with ISIL. Weapons, explosive devices, and ISIL flags were found in their homes, according to press reports.

**Countering the Financing of Terrorism:** Georgia is a member of the Council of Europe's Committee of Experts on the Evaluation of Anti-Money Laundering Measures and the Financing of Terrorism (MONEYVAL), a Financial Action Task Force (FATF)-style regional body. Georgia's amendments to terrorism financing legislation to address shortcomings highlighted in MONEYVAL's 2012 evaluation came into force in 2015, and the Georgian government was in the process of implementing an action plan for combating money laundering and terrorism financing to further improve regulations and build capacity. In response to recommendations from MONEYVAL and the FATF, the government established the Interagency Commission on Implementation of UNSC Resolutions to coordinate the government's immediate compliance with UNSCR 1373 and obligations under the UN 1267/1989/2253 ISIL (Da'esh) and al-Qa'ida sanctions regime.

**Countering Violent Extremism:** In 2015, the Georgian government primarily directed its efforts at youth in the Pankisi Gorge. The Ministry of Education worked with local schools to improve Georgian language instruction, civic education, and science classes; and the Ministry of Sport has improved gym facilities and set up after-school programs. The Ministry of Internal

Affairs is reviewing international best practices to determine those that Georgia could adopt for implementation.

**International and Regional Cooperation:** In addition to its close cooperation with the United States, Georgia is engaged on counterterrorism issues at the international, regional, and bilateral levels. The country also participates in regional organizations such as the Council of Europe Convention on the Suppression of Terrorism and its amending protocol, the Organization of the Black Sea Economic Cooperation, and the GUAM (Azerbaijan, Georgia, Moldova, and Ukraine) Organization for Democracy and Economic Development.

## International Sanctions

None applicable

Index	Rating (100-Good / 0-Bad)
Transparency International Corruption Index	57
World Governance Indicator – Control of Corruption	73

### **US State Department**

Under the leadership of President Saakashvili, Georgia took dramatic action to reduce petty corruption. Saakashvili’s anti-corruption efforts resulted in the arrests of former officials, the radical downsizing of state bureaucracies, and effective crackdowns on smuggling. Consequently, state revenue collection has increased several fold since 2004. The government completely disbanded the notoriously corrupt traffic police in mid-2004 and citizens’ service agencies have been reformed into Public Service Halls where citizens can efficiently obtain numerous government services in a single building. They are considered a showcase of Georgia’s successful reforms.

Following transfers of power in 2012 and 2013, then Prime Minister Bidzina Ivanishvili and his successor Prime Minister Irakli Garibashvili both pledged to strengthen Georgia’s anti-corruption stance. Alleging elite corruption under the previous government, the new government launched a number of investigations and prosecutions against former officials, although the parliamentary opposition has alleged these prosecutions are politically motivated and amount to persecution of the United National Movement party. As of May 2014, many of these cases are ongoing.

Articles 332-342 of the Criminal Code criminalize bribery. Senior public officials must file financial disclosure forms which are posted online and Georgian legislation provides for civil forfeiture of undocumented assets of public officials who are charged with corruption offenses. Penalties for accepting a bribe start at six years in prison and can extend up to 15 years depending on the circumstances accompanying the offense. Penalties for giving a bribe can include a fine, a minimum prison sentence of two years, or both. In aggravated circumstances, when a bribe is given to commit an illegal act, the penalty can be from four to seven years. Abuse of authority and exceeding authority by public servants are criminal acts under Articles 332 and 333 of the criminal code and carry a maximum penalty of 8 years imprisonment. The definition of a public official includes foreign public officials and employees of international organizations and courts. White collar crimes such as bribery fall under the investigative jurisdiction of the Prosecutor's Office.

### ***UN Anticorruption Convention, OECD Convention on Combatting Bribery***

Georgia is not a signatory to the Organization for Economic Cooperation and Development (OECD) Convention on Combating Bribery of Foreign Public Officials in International Business Transactions. Georgia has, however, ratified the UN Convention against Corruption. Georgia



cooperates with the Group of States Against Corruption (GRECO) and the OECD's Anti-Corruption Network for Transition Economies (ACN).

Following its assessment of Georgia in October 2009, the OECD released a report in March 2010 that concluded Georgia had significantly reduced corruption levels over the past four years. In September 2013, the OECD conducted its third monitoring of Georgia and its report noted further progress made since the 2010 monitoring round. The 2013 report credited Government of Georgia efforts from 2010-2013 to implement important reforms aimed at further decreasing the level of corruption and specifically for publishing an anti-corruption strategy and action plan, reforms to ensure the autonomy of criminal prosecutions and excluding the Minister of Justice from the prosecutorial hierarchy, and for establishing a legislative framework for the system of internal audits in the public sector. However, the report suggested that reforms should continue in order to strengthen the Anti-Corruption Interagency Council and improve judicial integrity. The full report is available at <http://www.oecd.org/corruption/acn/GEORGIAThirdRoundMonitoringReportENG.pdf>

Since 2003, Georgia has significantly improved its ranking in Transparency International's Corruption Perceptions Index (CPI) report. In 2013, Georgia's CPI score was 49 and it ranked 55 out of 177 countries surveyed in the Corruption Perception Index, ahead of several EU member states, including the Czech Republic, Latvia, Slovakia, Romania, and Bulgaria, and slightly below Rwanda, Lithuania, Costa Rica, and Hungary.

## **Corruption and Government Transparency - Report by Global Security**

### **Political Climate**

Georgia has struggled with years of civil war, unstable institutions and rampant corruption. Lack of good governance, coupled with a rigged election in late 2003, culminated in mass popular protests. The protests (also known as the Rose Revolution), was a positive turning point in Georgia's political and economic development, which forced the resignation of the President in 2003 and ended with the subsequent landslide election of Mikheil Saakashvili in 2004. In September 2007, the former defence minister accused Saakashvili of corruption, which stirred a nationwide anti-government demonstration. The government's handling of the demonstrations dealt a heavy blow to Saakashvili's government, and in a subsequent compromise solution, an early presidential election was held in January 2008 where Saakashvili was narrowly re-elected. In 2011, billionaire Bidzina Ivanishvili formed his own political party, the Georgian Dream, which won the parliamentary election in October 2012. Ivanishvili became the Prime Minister of Georgia, ending Saakashvili's nine-year complete dominance of Georgian politics. According to a 2012 article by Reuters, it did not take long before the changes to the Georgian political arena became obvious. In December 2012, several former senior officials were detained and charged with large-scale bribery. Since the new administration was established, more than 20 officials have been arrested and some have been charged with abuse of power. Critics characterise the arrests as politically motivated, according to the article.

For several years, the Georgian government, led by President Saakashvili, placed anti-corruption efforts, together with economic reform, at the top of its agenda. Since 2004, Georgia has seen tremendous progress in the clampdown on corruption and reinstatement

of good governance. Examples of such efforts include a total dissolution of the corrupt traffic police in mid-2004, and a raise in salaries of state officials. In addition, the Anti-Corruption Interagency Council was established in 2008 and significant progress was made in criminalising corruption in line with international standards. The OECD praised Georgia in its Second Round of Monitoring Report Georgia 2010, for significantly reducing the level of corruption in the past four years. In a similar vein, a 2012 report released by the World Bank also praises Georgia's unique success in combating corruption and says it has demonstrated that success can be achieved in a relatively short period of time, given strong political will and concerted action by the government.

According to Transparency International's Global Corruption Barometer 2010-2011, the judiciary and the political parties are perceived to be the two most corrupt institutions in Georgia by the general public. However, a significant percentage of the households surveyed, perceive the government's efforts in fighting corruption as 'effective', and approximately two thirds of the households perceive that the level of corruption in Georgia has decreased in the past three years. While low and mid-level corruption have largely been reduced in recent years, corruption continues to persist at the top tier of the government, and the administration's insularity has fostered opportunities for cronyism and inside deals, according to several reports, including Freedom House 2012 and the Bertelsmann Foundation 2012.

### **Business and Corruption**

According to a 2010 report by the World Bank, Georgia has the biggest shadow economy relative to official economic activity in the world, which hampers the transparency of the country's business environment. The government's huge loss in official tax revenues results in an increased burden of taxation, combined with a rapid decline of the official economy and the decreasing quality of public goods and services. According to the World Bank & IFC Enterprise Surveys 2008, 52% of the companies surveyed claim to be competing against unregistered companies. The US Department of State 2012 reports that additional issues companies have to deal with are often connected to the lack of judicial independence, lack of intellectual property right enforcement, and selective enforcement of economic laws.

In order to encourage foreign investment, the Georgian government promotes comparatively low income taxes and liberal regulation. The Heritage Foundation 2013 describes the Georgian economy as 'mostly free' as a result of its remarkable regulatory reforms in recent years. On the other hand, a 2010 article by Carnegie Endowment points out that free and fair competition is still lacking in Georgia, and monopolies continue to dominate nearly every sector of the economy.

While low-level corruption appears to be on the retreat in Georgia, companies identify crime, theft and disorder as some of the major constraints that hamper the business climate, as illustrated in the Enterprise Surveys 2008. According to World Economic Forum Global Competitiveness Report 2012-2013, business executives rank access to financing as the most problematic factor for doing business in Georgia, followed by an inadequately educated workforce and inflation. On the other hand, corruption is ranked among the least problematic factors for doing business. It is important to note that the experience level of corruption varies depending on the size of the company surveyed. For instance, according

to the Enterprise Surveys 2008, 79% of small-sized companies expect to give gifts to obtain import licences, compared to none of the medium-sized and large companies. None, regardless of size, expect to bribe in order to secure a government contract. Except for obtaining import licences, the level of corruption within the business sector in Georgia is considered relatively low compared to the rest of Eastern Europe and the Central Asia region. Despite that nearly 15% of the surveyed companies stated that they expect to give gifts to 'get things done', the percentage is still well below the regional and world averages. It is recommended that companies develop, implement and strengthen integrity systems and conduct extensive due diligence when planning to invest in or are already doing business in Georgia.

## **Regulatory Environment**

Most government reforms since 2003 have been aimed at improving the business climate by reducing administrative burdens. Several international sources, such as the Heritage Foundation 2013, the US Department of State 2012, and the Transparency International National Integrity System 2011, note that the regulatory environment in Georgia is efficient as a result of the government's efforts in pursuing a policy of deregulation and reducing administrative barriers to business. These efforts include improving and streamlining the tax and fiscal administration, streamlining licensing requirements, and deregulating and simplifying customs and border formalities. According to Freedom House 2012, many of the state services are now available electronically, thereby contributing to an increased transparency of regulations. According to the World Bank & IFC Enterprise Surveys 2008, senior management can expect to spend an average of only 2% of its time dealing with government requirements and regulations. Figures from the World Economic Forum Global Competitiveness Report 2012-2013 also illustrate that the burden of government regulation is amongst the least troubling; however, tax regulations are among the five most problematic factors for doing business in Georgia. The World Bank & IFC Doing Business 2013 ranked Georgia 9th out of 185 countries in regard to the ease of doing business worldwide. Starting a company in Georgia only requires 2 procedures and takes 2 days, at a cost of 3.8% of GNI per capita.

To promote investment in Georgia, the Georgia National Investment Agency (GNIA) was established to function as a 'one-stop shop' for investors. GNIA provides information about investment opportunities and relevant regulations and laws. Furthermore, GNIA assists in project implementation and liaises with the government. According to the Ministry of Economic Development of Georgia Georgian Economic Outlook report, the Law on Licences and Permits was introduced in 2005 aiming to combat corruption, and to streamline licence and permit requirements. As a result, the total number of licences and permits was reduced by 84%. The Law contains two key principles: 'Silence is Consent Principle', meaning that if an administrative body fails to respond within the set timeframe, the licence or permit will automatically be granted. Under the 'One-Stop Shop Principle', the administrative body issuing the licence has to ensure the approval of additional licensing conditions by the other relevant administrative bodies. A simplified 2004 Tax Code that was enacted in 2006 has reduced the number of taxes and the level of corruption and abuse of power in this sector. In 2012, several service agencies were transformed in the one-stop-shop called Public Service Halls, where citizens, among other services, can access public records, get issued passports and submit business registrations. The largest public service hall in Georgia was

opened on 21 September 2012. Besides the public services, the hall also houses branches of the private sector, such as banks, insurance companies, and consulting firms.

Foreign individuals and companies are restricted from holding agricultural land in Georgia. However, according to the US Department of State 2012, there is a loophole in which agricultural land can be purchased by non-nationals and then transferred under the name of a Georgian entity; thus, land can be up to 100% foreign-owned. The same source strongly recommends that investors exert extreme caution when looking to purchase property in Abkhazia, as identifying legal title is particularly troublesome in the region and the property may have been improperly placed on the market by the de facto authorities in Abkhazia. Despite that the legal framework to protect property rights has improved since the Rose Revolution, companies should still be aware that due to deficiencies in the judicial system, it can still pose problems protecting property rights, as reported by the Bertelsmann Foundation 2012. According to Georgian investment law, disputes between a foreign investor and a government office may be resolved in Georgian courts or at the International Centre for Settlement of Investment Disputes (ICSID), unless the parties agree to a different method of settlement. If the dispute is not taken to the ICSID, the foreign investor has the right to take the dispute to an international arbitration authority set up by the UN Commission on International Trade Law (UNCITRAL) to settle the dispute in accordance with the rules of the international arbitration agreement. Due to irregularities in the Georgian court system, companies that enter into contracts with private Georgian companies are advised to include a provision for international arbitration of disputes in their contracts. Access the Lexadin World Law Guide for a collection of laws in Georgia.

## Section 3 - Economy

Georgia's main economic activities include cultivation of agricultural products such as grapes, citrus fruits, and hazelnuts; mining of manganese, copper, and gold; and producing alcoholic and nonalcoholic beverages, metals, machinery, and chemicals in small-scale industries. The country imports nearly all its needed supplies of natural gas and oil products. It has sizeable hydropower capacity that now provides most of its energy needs. Georgia has overcome the chronic energy shortages and gas supply interruptions of the past by renovating hydropower plants and by increasingly relying on natural gas imports from Azerbaijan instead of from Russia. Construction of the Baku-T'bilisi-Ceyhan oil pipeline, the South Caucasus gas pipeline, and the Kars-Akhalkalaki Railroad are part of a strategy to capitalize on Georgia's strategic location between Europe and Asia and develop its role as a transit point for gas, oil, and other goods. The expansion of the South Caucasus pipeline, as part of the Shah Deniz II Southern Gas Corridor project, will result in a \$2 billion foreign investment in Georgia, the largest ever in the country. Gas from Shah Deniz II is expected to begin flowing in 2019. Georgia's economy sustained GDP growth of more than 10% in 2006-07, based on strong inflows of foreign investment and robust government spending. However, GDP growth slowed following the August 2008 conflict with Russia, and sunk to negative 4% in 2009 as foreign direct investment and workers' remittances declined in the wake of the global financial crisis. The economy rebounded in 2010-13, but FDI inflows, the engine of Georgian economic growth prior to the 2008 conflict, have not recovered fully. Unemployment has also remained high. Georgia has historically suffered from a chronic failure to collect tax revenues; however, since 2004 the government has simplified the tax code, improved tax administration, increased tax enforcement, and cracked down on petty corruption, leading to higher revenues. The country is pinning its hopes for renewed growth on a determined effort to continue to liberalize the economy by reducing regulation, taxes, and corruption in order to attract foreign investment, with a focus on hydropower, agriculture, tourism, and textiles production. The government has received high marks from the World Bank for its anti-corruption efforts. Over the past year the Georgian Dream-led government continued the previous administration's low-regulation, low-tax, free market policies, while modestly increasing social spending, strengthening anti-trust policy, and amending the labor code to comply with International Labor Standards. The government is finalizing its 2020 Economic Development Strategy and has launched the Georgia Co-Investment Fund, a \$6 billion private equity fund that will invest in tourism, agriculture, logistics, energy, infrastructure, and manufacturing.

### **Agriculture - products:**

citrus, grapes, tea, hazelnuts, vegetables; livestock

### **Industries:**

steel, machine tools, electrical appliances, mining (manganese, copper, and gold), chemicals, wood products, wine

### **Exports - commodities:**

vehicles, ferro-alloys, fertilizers, nuts, scrap metal, gold, copper ores

**Exports - partners:**

Azerbaijan 13.8%, US 8.5%, Germany 8.3%, Bulgaria 7.4%, Kazakhstan 7%, Turkey 6.4%, Ukraine 6.3%, Lebanon 5.7%, Canada 4.2% (2012)

**Imports - commodities:**

fuels, vehicles, machinery and parts, grain and other foods, pharmaceuticals

**Imports - partners:**

Turkey 13.9%, China 8.2%, Ukraine 8.2%, Russia 7.4%, Azerbaijan 7.1%, US 6%, Germany 5.6%, Bulgaria 4% (2012)

## Banking

The economic reforms implemented since 2004 have greatly boosted the health of banks and financial institutions in Georgia. Banking is now a major economic forces and one of the fastest growing sectors in Georgia. In 2007, banking assets represented 42% of GDP. This sector has gained strength and stability in several areas, including: capital adequacy, profitability, asset quality and risk management.

Liberal regulations have made commercial and investment banking, insurance, credit cards and securitization attractive areas of investment. This sector's development has led to diversification of loans and the lowering of interest rates, further stimulating investment opportunities.

The National Bank of Georgia is the central bank of Georgia. Its status is defined by the Constitution of Georgia. The main objective of the National Bank is to ensure price stability.

For the purpose of facilitating financial stability and transparency of the financial system, as well as for protecting rights of the sector consumers and investors, the National Bank exercises supervision over the Financial Sector. Through the Financial Monitoring Service of Georgia - the Legal Entity of the Public Law, the National Bank undertakes measures against illicit income legalization and terrorism financing. In addition, the National Bank represents a banker and fiscal agent of the Government. The NBG is the banker and fiscal agent of the government.

The National Bank of Georgia may provide banking services to foreign governments, foreign central banks and foreign monetary authorities, as well as international organizations. The National Bank participates in the activities of international organizations that pursue economic stability in the monetary sector through international cooperation.

## Stock Exchange

The Georgian Stock Exchange was created by the "Joint Stock Company Georgian Stock Exchange Charter" which was registered and approved in 1999. It is located in the capital city of Tbilisi

### Executive Summary

Georgia has made sweeping economic reforms since the “Rose Revolution,” moving from a near-failed state in 2003 to a relatively well-functioning market economy in 2014. Through dramatic police and institutional reforms, the government has eradicated low-level corruption with, according to a 2013 poll, four percent of the population reporting having to pay a bribe in the previous year to get a government service or decision. The government eliminated 84 percent of licensing requirements in 2005, and Georgia ranks 8th in the World Bank’s 2013 Ease of Doing Business Index. Fiscal and monetary policy is focused on low fiscal deficits, low inflation, and a stable real exchange rate.

Parliamentary elections in October 2012 ushered in Georgia’s first ever democratic transfer of power. Former Prime Minister Bidzina Ivanishvili’s Georgian Dream coalition won a parliamentary majority and formed its own government. The October 2013 Presidential elections in Georgia were viewed by international observers as highly competitive with fair electoral processes and facilitated Georgia’s second peaceful transfer of power in a little over a year.

The government under new Prime Minister Irakli Garibashvili has continued the previous government’s low-regulation, low-tax, free market policies, while modestly increasing social spending, strengthening anti-trust policy, amending the labor code to strengthen protections for workers, and formalizing public-private sector dialogue to help pursue sound economic policies. Also, Russia reopened its market to Georgian wine, mineral water, and limited agricultural goods in 2013.

In early 2014, the government published its medium-term economic strategy “Georgia 2020” that outlines Georgia’s economic policy priorities for the coming years. It stresses the government’s commitment to business friendly policies such as low taxes, but also pledges to invest in human capital and to strive for inclusive growth across the country in addition to in Tbilisi, the capital. The strategy also emphasizes Georgia’s geographic potential as a trade and logistics hub along the “New Silk Road” to link Asia and Europe via the Caucasus.

Companies in past years reported occasional issues arising from a lack of judicial independence, lack of intellectual property rights enforcement, lack of effective anti-trust policies, selective enforcement of economic laws, and difficulties resolving disputes over property rights. Georgia’s GD government has pledged to address these issues. Despite these remaining challenges, Georgia stands far ahead of its post-Soviet peers as a good place to do business.

Following President Obama’s January 2012 meeting with former Georgian President Mikheil Saakashvili, the U.S. and Georgia established a High-Level Dialogue on Trade and Investment to identify measures to increase bilateral trade and investment. The U.S. and Georgia also discuss economic cooperation within the bilateral Strategic Partnership Commission’s Economic Working Group. Both countries signed a Bilateral Investment Treaty in 1994, and Georgia is eligible to export many products duty-free to the U.S. under the Generalized System of Preferences (GSP) program.

### 1. Openness To, and Restrictions Upon, Foreign Investment



### ***Attitude Toward FDI***

Georgia is open to foreign investment, and the Georgia National Investment Agency ([www.investinggeorgia.org](http://www.investinggeorgia.org)) is implementing an aggressive marketing campaign to encourage more foreign investors to come to Georgia. Legislation establishes favorable conditions for foreign investment, but not preferential treatment for foreign investors. The Law on Promotion and Guarantee of Investment Activity protects foreign investors from subsequent legislation that alters the condition of their investments for a period of ten years.

### ***Laws/Regulations of FDI***

The U.S.-Georgia Bilateral Investment Treaty, in force since 1994, guarantees U.S. investors national treatment or most favored nation treatment, whichever is better, in the establishment, operation, and sale of their investments. Exceptions to national treatment may be made by Georgia for investments in maritime fisheries; air and maritime transport and related activities; ownership of broadcast, common carrier, or aeronautical radio stations; communications satellites; government-supported loans, guarantees, and insurance; and landing of submarine cables.

Legislation governing foreign investment includes the Constitution, the Civil Code, the Tax Code, and the Customs Code. Other relevant legislation includes the Law on Entrepreneurs, the Law on Promotion and Guarantee of Investment Activity, the Bankruptcy Law, the Law on Courts and General Jurisdiction, the Law on Limitation of Monopolistic Activity, the Accounting Law, and the Securities Market Law.

Georgia has concluded agreements for avoidance of double taxation with 40 countries. These countries are Armenia, Austria, Azerbaijan, Bahrain, Belgium, Bulgaria, China, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, India, Iran, Ireland, Italy, Israel, Kazakhstan, Latvia, Lithuania, Luxemburg, Malta, Netherlands, Norway, Poland, Qatar, Romania, Singapore, Slovakia, Spain, Switzerland, Turkey, Turkmenistan, UAE, Ukraine, UK, and Uzbekistan. Double taxation avoidance treaties have been ratified but have not yet entered into force with Kuwait, Egypt and Cyprus. Treaties have been negotiated but are awaiting signing or ratification with Slovenia, Portugal, Croatia, Serbia, and Sweden. Georgia and Russia signed a double taxation avoidance treaty in 1999, which the Georgian Parliament ratified in 2000. Although it has not been ratified by the Russian Duma, Russia regards it as an active agreement.

Ownership and privatization of property is governed by the following acts: the Civil Code, the Law on Ownership of Agricultural Land, the Law on Private Ownership of Non-Agricultural Land, the Law on Management of State-Owned Non-Agricultural Land, and the Law on Privatization of State Property. Property rights in extractive industries are governed by the Law on Concessions, the Law on Deposits, and the Law on Oil and Gas. Intellectual property rights are protected under the Civil Code and the Law on Patents and Trademarks. Financial sector legislation includes the Law on Commercial Banks, the Law on National Banks, and the Law on Insurance Activities.

### ***Laws/Regulations of FDI***

Georgia does not screen foreign investment in the country, other than imposing a registration requirement and certain licensing requirements as outlined below. Foreign investors have participated in most major privatizations of state-owned property. Transparency of

privatizations has at times been an issue, however. No law specifically authorizes private firms to adopt articles of incorporation which limit or prohibit foreign investment.

Legal overhauls in 2005 simplified the business registration process, reducing paperwork and fees and shortening the processing time. The government proudly advertises that an entrepreneur can start a business in three days. All companies are required to register with the Ministry of Finance, providing founders' and firm principals' names, dates and places of birth, occupations, and places of residence; incorporation documents; area(s) of activity; and charter capital. This information is made public and any person may request and review such information. Business registration and tax registration are separate procedures handled by the same department within the Ministry of Finance.

### **Privatization Program**

The government of Georgia has privatized the majority of the largest formerly state-owned enterprises in the country. Successful privatization projects include major deals in energy generation and distribution, telecommunications, water utilities, port facilities, and real estate assets. A list of entities available to be privatized can be found on the website [www.privatization.ge](http://www.privatization.ge). Information on investment conditions and opportunities can be obtained from the Georgia National Investment and Export Promotion Agency, e-mail: [www.investinggeorgia.org](http://www.investinggeorgia.org). Further information is available at a website maintained by the American Chamber of Commerce in Georgia, [www.amcham.ge](http://www.amcham.ge).

### **Screening of FDI**

In 2005, the government eliminated 84 percent of existing licensing requirements and created a "one stop shop" for licenses. By law, the government has 30 days to make a decision on licenses, and if the licensing authority does not state a reasonable ground for rejection within that time, the license or permit is deemed to be issued. The government only requires licenses for activities that affect public health, national security, and the financial sector. The government currently requires licenses in the following areas: weapons and explosives production, narcotics, poisonous and pharmaceutical substances, exploration and exploitation of renewable or non-renewable substances, exploitation of natural resource deposits, establishment of casinos and gambling houses and the organization of games and lotteries, banking, insurance, securities trading, wireless communication services, and the establishment of radio and television channels. The law requires the state to retain a controlling interest in air traffic control, shipping traffic control, railroad control systems, defense and weapons industries, and nuclear energy. Only the state may issue currency, banknotes, and certificates for goods made from precious metals, import narcotics for medical purposes, and produce control systems for the energy sector.

**Table 1:** The following chart summarizes several well-regarded indices and rankings.

Measure	Year	Rank or Value	Website Address
TI Corruption Perceptions Index	2013	55 of 177	<a href="http://cpi.transparency.org/cpi2013/results/">http://cpi.transparency.org/cpi2013/results/</a>

Heritage Foundation's Economic Freedom index	2013	22 of 177	<a href="http://www.heritage.org/index/ranking">http://www.heritage.org/index/ranking</a>
World Bank's Doing Business Report "Ease of Doing Business"	2013	8 out of 189	<a href="http://www.doingbusiness.org/rankings">http://www.doingbusiness.org/rankings</a>
Global Innovation index	2013	73 of 142	<a href="http://www.globalinnovationindex.org/content.aspx?page=gii-full-report-2013#pdfopener">http://www.globalinnovationindex.org/content.aspx?page=gii-full-report-2013#pdfopener</a>
World Bank GNI per capita	2012	USD 3,270	<a href="http://data.worldbank.org/country/georgia">http://data.worldbank.org/country/georgia</a>

**Table 1B- Scorecards**

The Millennium Challenge Corporation, a U.S. Government entity charged with delivering development grants to countries that have demonstrated a commitment to reform, produced scorecards for countries with a 2012 per capita gross national income (GNI) or \$4,085 or less. A list of countries/economies with MCC scorecards and links to those scorecards is available here: <http://www.mcc.gov/pages/selection/scorecards>. Details on each of the MCC's indicators and a guide to reading the scorecards, are available here: <http://www.mcc.gov/documents/reports/reference-2013001142401-fy14-guide-to-the-indicators.pdf>

## 2. Conversion and Transfer Policies

Georgian law guarantees the right of an investor to convert and repatriate income after payment of all required taxes. The investor is also entitled to convert and repatriate any compensation received for expropriated property. Georgia has accepted the obligations of Article VIII, Sections 2, 3, and 4 of the IMF Articles of Agreement, effective as of December 20, 1996, undertaking to refrain from imposing restrictions on payments and transfers for current international transactions and from engaging in discriminatory currency arrangements or multiple currency practices without IMF approval. By accepting the obligations of Article VIII, Georgia has indicated to the international community that it will pursue sound economic policies that will obviate the need to use restrictions on the making of payments and transfers for current international transactions. Parliament's 2011 adoption of the Act of Economic Freedom further reinforced this provision.

Under the U.S.-Georgia Bilateral Investment Treaty, the Georgian government guarantees that all transfers relating to a covered investment by a U.S. investor can be made freely and without delay into and out of Georgia.

Foreign investors have the right to hold foreign currency accounts with authorized local banks. The sole legal tender in Georgia is the lari (GEL), which is traded on the Tbilisi Interbank Currency Exchange and in the foreign exchange bureau market. There is no difficulty in obtaining foreign exchange, nor are there significant delays in remitting funds overseas through normal channels. Several Georgian banks participate in the SWIFT and Western

Union interbank communication networks. Businesses report that it takes a maximum of three days for money transferred abroad from Georgia to reach a beneficiary's account, unless otherwise provided by a customer's order. There are no known plans to change remittance policies. Travelers must declare at the border currency and securities in their possession valued at more than 30,000 lari (approximately \$18,200).

### **3. Expropriation and Compensation**

The Georgian Constitution protects property ownership rights, including ownership, acquisition, disposal, and inheritance of property. Foreign citizens living in Georgia possess rights and obligations equal to those of the citizens of Georgia. The Constitution allows restriction or revocation of property rights only in cases of extreme public necessity, and then only as allowed by law.

The Law on Procedures for Forfeiture of Property for Public Needs establishes the rules for expropriation in Georgia. The law allows expropriation for certain enumerated public needs and provides a mechanism for valuation and payment of compensation, and for court review of the valuation at the option of any party. The Georgian Law on Investment allows expropriation of foreign investments only with appropriate compensation. Recent amendments to the Law on Procedures for Forfeiture of Property for Public Needs allow payment of compensation with property of equal value as well as money. Compensation includes all expenses associated with the valuation and delivery of expropriated property. Compensation must be paid without delay and must include both the value of the expropriated property as well as the loss suffered by the foreign investor as a result of expropriation. The foreign investor has a right to seek review of an expropriation in a Georgian court. In 2007, Parliament passed a law generally prohibiting the government from contesting the privatization of real estate sold by the government before August 2007. The law is not applicable, however, to certain enumerated properties. While expropriation disputes in Georgia are not common, some reputable NGOs associated the creation of tourist zones by the previous government with illegal revocation of historic ownership rights in Svaneti, Anaklia, Gonio, and Black Sea-adjacent territories. There were also reports that the previous government improperly used eminent domain to seize property in Tbilisi at unfairly low prices, particularly associated with the Tbilisi Railway Bypass Project, though in March 2014 the government announced a two-year moratorium on this railway construction project until 2016 to allow for further cost-benefit analysis.

The U.S.-Georgia Bilateral Investment Treaty permits expropriation of covered investments only for a public purpose, in a non-discriminatory manner, upon payment of prompt, adequate and effective compensation, and in accordance with due process of law and general principles of fair treatment.

### **4. Dispute Settlement**

Georgian investment law allows disputes between a foreign investor and a governmental body to be resolved in Georgian courts or at the International Center for the Settlement of Investment Disputes (ICSID), unless a different method of dispute settlement is agreed upon between the parties. If the dispute is not considered at ICSID, the foreign investor has the right to submit the dispute to any international arbitration body set up by the United Nations Commission for International Trade Law (UNCITRAL) to resolve the dispute in accordance with the rules set forth by the treaty with the investor's host country. The right to use ICSID or UNCITRAL arbitration is also guaranteed in the U.S.-Georgia Bilateral Investment Treaty.

Georgia is party to the International Convention on the Recognition and Enforcement of Foreign Arbitration Awards (New York Convention). As a result, the government in principle agrees to accept binding international arbitration of investment disputes between foreign investors and the state, although in at least one instance investors claimed the government attempted to evade its obligation. The Ministry of Justice oversees the government's interests in arbitrations between the state and private investors.

It is recommended that contracts between private parties include a provision for international arbitration of disputes because of ongoing judicial reforms in the Georgian court system. Litigation can take excessively long periods of time. Disputes over property rights have at times undermined confidence in the impartiality of the Georgian judicial system and rule of law, and by extension, Georgia's investment climate. The government identified judicial reform as one of its top priorities and Parliament has passed reforms aimed at strengthening judicial independence. In May 2013, parliament reorganized the High Council of Justice, the institution charged with overseeing the administration of the judiciary, to make it more independent and free from political considerations.

## **5. Performance Requirements and Incentives**

Georgia has been a member of the WTO since 2000. It maintains measures consistent with TRIMs requirements and obligations.

Performance requirements are not a condition of establishing, maintaining, or expanding an investment, but have been imposed on a case-by-case basis in some privatizations such as commitments to maintain employment levels or to make additional investments within a specified period of time. The scope and time limit on licenses to extract natural resources have been a topic of dispute, and the Ministry of Energy has pulled several mining licenses then re-auctioned them. In other instances, there have been disputes between the government and concessioners regarding production sharing agreements. While many privatizations have proceeded smoothly and regularly, the previous government used non-fulfillment of performance requirements to justify rescinding privatizations and re-selling enterprises, usually for higher prices, sometimes to the benefit of other interested parties. Most types of performance requirements are prohibited by the U.S.-Georgia Bilateral Investment Treaty.

## **6. Right to Private Ownership and Establishment**

Foreign and domestic private entities may freely establish, acquire, and dispose of interests in companies and business enterprises, and engage in all forms of remunerative activity. Some specific laws regulate business activity in the banking, agribusiness, energy, transport, and tourism sectors. To the extent that public enterprises compete with private enterprises, they do so on the basis of equality.

Foreign individuals and companies may buy non-agricultural land in Georgia. Agricultural land may only be purchased by Georgian citizens or companies in their own name. In June 2013, Parliament passed a temporary legal ban restricting non-Georgian citizens (including Georgian entities with foreign minority shareholders) from purchasing or inheriting agricultural land through December 2014. In February 2014, Parliament passed amendments proposed by the Ministry of Economy that provide for establishing a government-appointed committee to judge foreigners' applications to purchase agricultural land, and that exempts

commercial banks from the ban. As of May 2014, Parliamentary debate continues on whether to repeal or amend the legislation.

The United States Government (and the majority of the international community) does not recognize the jurisdiction of the de facto authorities in either the Abkhazia or South Ossetia regions, and warns American citizens against undertaking business ventures in those Russian-occupied regions. Furthermore, due to the volatility of the political situation, reported high levels of crime, and the limited ability of embassy personnel to travel to the Abkhazia or South Ossetia regions to assist American citizens in distress, the U.S. embassy also strongly discourages travel to these areas for any purpose. Land for sale in those regions may rightfully belong to internally displaced persons forced to leave the breakaway regions in the early 1990s and may have been placed improperly on the market. In such cases, the government of Georgia considers the sale of property in Abkhazia and South Ossetia illegal and the property could be reclaimed by original owners at a future date.

## **7. Protection of Property Rights**

**Real Property** Secured interests in both real and personal property are recognized and recorded. However, deficiencies in the operation of the court system can hamper investors from realizing their rights in property offered as security. Foreign investors' interests have sometimes been harmed by biased court proceedings and by legislation and decrees by the former government that clearly favor a Georgian entity or partner involved in the enterprise. It is recommended that contracts between private parties include a provision for international arbitration of disputes. Additionally, some observers believe economic regulations were inconsistently enforced under the previous government based on the company's relationship with the government. The new government has pledged to enforce rules in an even-handed manner.

### ***Intellectual Property Rights***

Georgia acceded to the World Trade Organization (WTO) and the Trade-Related Aspects of Intellectual Property Rights (TRIPS) agreement in 2000. The Ministry of Economy and Sustainable Development is responsible for WTO compliance. In 2004, the Georgian Parliament ratified the Rome Convention for Protection of the Rights of Performers, Producers of Phonograms and Broadcasting Organization, and the Lisbon Agreement on Denomination of Origin. In 2005, Georgia joined the World Intellectual Property Organization (WIPO) International Convention for the Protection of New Varieties of Plants. Georgia is a party to the Bern Convention, member of two WIPO digital treaties – the Copyright Treaty and the Performance and Phonograms Treaty - The Hague Agreement, and the Budapest Treaty Concerning the International Recognition of the Deposit of Microorganisms for the Purpose of Patent Procedures.

For several years running, the World Bank's Doing Business Report has rated Georgia as the easiest place in the world for registering property. Registration of the purchaser's title with the district Public Registry through expedited procedure requires one (1) business day (1-2 calendar days) and payment of 150 GEL (\$88), while regular procedures require four (4) business days and a GEL 50 (\$29) payment. Another available option is to apply for an extract electronically via the Georgian National Agency of Public Registry (NAPR) website with fees from 10 to 40 GEL (\$5-22) depending on the urgency.

Six laws regulate intellectual property rights (IPR) in Georgia: the Law on Patents, Law on Trademarks, Law on Copyrights and Neighboring Rights, Law on Appellation of Origin and Geographic Indication of Goods, Law on Topographies of Integrated Circuits, and Law on IP-Related Border Measures. Georgian law now provides retroactive protection for works of literature, art and science, and sound recordings for 50 years.

Georgia has brought its intellectual property legislation into line with international standards, but enforcement remains weak as judges and lawyers lack sufficient knowledge of IPR laws and IPR issues. Pirated video and audio recordings, electronic games, and computer software are freely sold in Georgia. Although some government ministries have begun to purchase legal software and the Ministry of Economy is actively engaged in negotiations with an American software company to purchase licenses for Georgian Government workstations, the use of unlicensed software in the private sector is widespread. Internet service providers host websites loaded with unlicensed content free for users to download or stream. In January 2014, the Georgian National Intellectual Property Center "Sakpatenti" launched an electronic platform for streamlining the registration, processing, and viewing of IPR objects. In general, while compliance with IPR laws across the public and private sectors is inconsistent, the number of patent filings during the last year showed a dramatic increase and Sakpatenti remains an active and engaged partner of the U.S. on trainings to educate the public on IPR issues.

For additional information about treaty obligations and points of contact at local IP offices, please see WIPO's country profiles at <http://www.wipo.int/directory/en/>.

Embassy point of contact: Anson McLellan [mclellanap@state.gov](mailto:mclellanap@state.gov)

Local lawyers list: [http://georgia.usembassy.gov/list\\_of\\_attorneys.html](http://georgia.usembassy.gov/list_of_attorneys.html)

## **8. Transparency of the Regulatory System**

The Georgian government has committed to greater transparency and simplicity of regulation. The government publishes laws and regulations in Georgian in the official gazette, the Legislative Messenger. Since 2004, the government has reduced the number of taxes from 22 to 6. The tax on corporate profits is 15 percent. The Value Added Tax is 18 percent. The tax on personal income has been reduced from 25 percent to 20 percent, but further planned reduction to 18 percent in 2013 and 15 percent in 2014 has been postponed to ensure adequate government revenue. The dividend income tax rate dropped in 2009 from ten to five percent; however its planned reduction to three percent in 2013 and zero percent in 2014 has been also postponed. 2008 legislation abolished social taxes and set dividend and capital gains tax rates at zero with respect to publicly traded equities (defined as having a free float in excess of 25 percent). There are excise taxes on cigarettes, alcohol and fuel. In 2010, the government levied an excise tax on mobile telecommunication. Nearly all goods, except for some agricultural products, have no import tariff. For those with tariffs, the rates are five or twelve percent.

In 2010, the Georgian Parliament passed a new Tax Code aimed at increasing transparency in both policy and implementation. The Revenue Service began implementing the Code in early 2011. The Code introduced several new concepts into Georgian tax law including giving the Ministry of Finance the authority to issue legally binding advance rulings to companies on tax questions. Additionally, the Revenue Service will now consider the intent of a company when a tax mistake is made, and if the mistake is deemed to have been

innocent, fines can be reduced or removed. The new Tax Code also includes tax benefits for micro and small business. In 2011 the Revenue Service took further steps to ease relations with businesses, including introducing a program of "alternative audits," to allow companies to choose to outsource their tax inspection to private auditing companies, allowing declaration of technical losses, and regulating the process of writing down fuel expenses. The new government plans to phase out the "alternative audit" program over the next few years, as the Revenue Service develops sufficient capacity to conduct all audits itself.

The new Tax Code established the Office of the Business Ombudsman as an independent body accountable to the Prime Minister, authorized to investigate complaints filed by taxpayers with his office. The website [www.businessombudsman.ge](http://www.businessombudsman.ge) was launched in November 2011 to publish information on business registration, amendments to tax legislation, liabilities on cash counters' use, rules of litigation, etc. Although the Business Ombudsman's Office has assisted numerous companies since 2010, some businesses continued to complain of government pressure and selective treatment based on political affiliation under the previous government.

In July 2011 the Parliament passed the Act of Economic Liberty, which imposes fiscal constraints on the government to reinforce the confidence of local and foreign businesses in the stability of Georgia's economy. This law prohibits the executive branch from moving away from its current fiscally conservative policies. It mandates that the budget deficit stay below three percent of GDP, total public debt below 60 percent of GDP, and budgetary expenditures below 30 percent of GDP. The Liberty Act bans introduction of new state taxes or increases in existing taxes (excise tax being an exception) by means other than a nationwide referendum. The Act also reiterated the Georgian government's commitment to free movement of capital by banning limitations on repatriation of money or exchange control for residents and non-residents, except in cases involving criminal liability or other instances defined by Georgian legislation.

The Georgian National Investment and Export Promotion Agency has established Business Information Centers in Tbilisi and other Georgian cities. These centers are intended to provide domestic and foreign businesses with a standard package of information about doing business in Georgia. They also provide specific information tailored to the needs of individual businesses. The Business Information Centers are also conducting an ongoing public-private dialog to facilitate communication between regulators and the business community.

International accounting standards became binding for joint stock companies in Georgia as of January 1, 2000. For other institutions, such as banks, insurance companies and companies operating in the field of insurance, as well as limited liability companies, limited partnerships, joint liability companies, and cooperatives, the standards became binding on January 1, 2001. Private companies (excluding sole entrepreneurs, small businesses and non-commercial legal entities) are required to perform accounting and financial reporting in accordance with international accounting standards. Sole entrepreneurs, small businesses, and non-commercial legal entities perform accounting and financial reporting according to simplified interim standards approved by the Parliamentary Accounting Commission. Despite the legal requirement, the conversion to international accounting standards is going slowly, in part because in the past, many businesses operated in the shadow economy or maintained two sets of books. Qualified accounting personnel are also in short supply.

## **9. Efficient Capital Markets and Portfolio Investment**



Banking is one of the fastest growing sectors in the Georgian economy. As of January 2014, 19 commercial banks were registered in Georgia.

The banking system currently consists of domestically-based small- and medium-sized banks, a handful of large banking institutions based in Tbilisi with subsidiaries (e.g., Societe Generale, Vneshtorgbank, Privat Bank), and two foreign banks with branches (Turkish Bank Ziraat and the International Bank of Azerbaijan). According to the National Bank of Georgia, as of January 2014 the total assets of the country's 19 commercial banks (16 of which have foreign capital) were around \$10.2 billion. Credit from commercial banks is available to foreign investors as well as domestic clients, although interest rates are high. Banks continue offering business, consumer, and mortgage loans.

The International Finance Corporation (IFC), European Bank for Reconstruction and Development (EBRD), U.S. Overseas Private Investment Corporation (OPIC), Millennium Challenge Corporation (MCC), Asian Development Bank (ABD) and other international development agencies have a variety of lending programs that make credit available to large and small businesses in Georgia. In the beginning of 2013 there were 62 microfinance organizations operating in Georgia making small credits available to businesses.

The limited number of foreign banks operating in Georgia reflects, in part, the small size of Georgia's financial market. Foreign investment in the sector, however, is significant, and is present in 16 out of 19 banks. More specifically, Russian, Kazakh, U.S., German, French, and UAE capital was invested in Georgian banks in 2013. A private Chinese company, Xinjiang Hualing Industry and Trade Group, purchased a 90 percent equity stake of JSC BasisBank from the European Bank for Reconstruction and Development and other Georgian shareholders. With this move, Basis Bank became the first Chinese-owned bank in Georgia.

Georgian banks remained solvent during the current global credit crisis largely due to the central bank-mandated 13 percent capital reserve requirement and conservative lending practices. The National Bank of Georgia (central bank) relaxed the capital reserve requirement to five percent in the aftermath of the war and in response to the global credit crisis to try to inject liquidity into the market and spur new lending. In order to promote development of the interbank money market and restore the relationship between interest rates, the NBG increased the reserve requirements for lari-denominated funds to 10 percent starting from April 2010. Legislation entering into force in January-February 2011 gradually increased reserve requirements for foreign liabilities from 5 to 15 percent.

The National Bank of Georgia regulates the securities market. All market participants submit their reports in line with international standards, bringing market participants closer to international investors and partners. All listed companies must make public filings, which are then uploaded on the National Bank's website, allowing users to evaluate a company's financial standing. The Georgian securities market includes the following licensed participants: a Stock Exchange, a Central Securities Depository, nine brokerage companies, and six registrars.

The Georgian Stock Exchange (GSE) is the only organized securities market in Georgia. Designed and established with the help of USAID and operating under a legal framework drafted with the assistance of American experts, the GSE complies with global best practices in securities trading and offers an efficient investment facility to both local and foreign investors. The GSE's automated trading system can accommodate thousands of securities that can be traded by brokers from workstations on the GSE floor or remotely from their

offices. As of January 2014, 129 companies were traded on the GSE. In 2013, a total of 252 million securities were traded at a value of GEL 52.4 million (approx. \$30.2 million). The value of transactions made at the stock exchange trading sessions amounted to GEL 0.53 million (approximately \$ 0.3 million). No law or regulation authorizes private firms to adopt articles of incorporation or association that limit or prohibit foreign investment, participation or control. "Cross-shareholder" or "stable-shareholder" arrangements are not used by private firms in Georgia. Georgian legislation does not protect private firms from takeovers. There are no regulations authorizing private firms to restrict foreign partners' investment activity or limit foreign partners' ability to gain control over domestic enterprises.

## **10. Competition from State Owned Enterprises**

After the fall of the Soviet Union, the new Georgian government privatized most state-owned companies. As of the end of 2013, the major state-owned companies were Georgian Railways, Georgian Oil and Gas Corporation (GOGC), Georgian State Electrosystem (GSE), Electricity System Commercial Operator (ESCO), and Enguri Hydropower plant. Of these companies, only Georgian Railways is a major market player. The energy-related companies largely implement the government's energy policies and help manage the electricity market. There are also a number of Legal Entities of Public Law (LEPLs) - independent bodies that carry out government functions, such as the Public Service Halls.

In May 2012, GOGC successfully priced its first-ever 144A/RegS corporate bond of \$250 million. In June 2012, Georgian Railway floated Eurobonds of \$500 million with a 7.750 percent coupon, maturing in 2022. As part of its Eurobond issuance, this organization conducts regular financial reporting.

During 2012, 100 percent of the assets of Georgian Railways, Georgian Oil and Gas Corporation, Georgian State Electrosystem and Electricity System Commercial Operator LLC, were placed into the Partnership Fund, a state-run fund to facilitate foreign investment into new projects. In addition, the fund controls 25 percent of shares in TELASI Electricity Distribution Company. In the coming months of 2014, the government plans to convert the Partnership Fund into the Sovereign Wealth Fund (SWF). The latter will be composed of two components reflecting their separate functions: SWF for asset management and SWF for investment. This move is conditioned by the recommendations of international financial institutions to mitigate risk with the strategic assets owned by the Fund, particularly those that issue bonds. Under the new organization, there will be completely independent arms and the SWF will have more flexibility over investments and an increased flexibility to shape its investment portfolio. It also plans to hire the World Bank's International Finance Corporation as a consultant for the SWF.

Despite state ownership, state-owned enterprises (SOEs) act under the general terms of the Entrepreneurial Law. Georgian Railway and GOGC have supervisory boards, while GSE and ESCO do not. Major procedures and policies are described in the charters of respective SOEs. Georgia particularly encourages its SOEs to adhere to OECD's Guidelines on Corporate Governance for SOEs as they are sufficient to ensure a level playing field between SOEs and private sector enterprises.

The senior management of SOEs report to the Supervisory Board where such exist (GRW, GOGC); in other cases they report to the line ministries. Governmental officials can be on the supervisory board of the SOEs and the Partnership Fund has five key governmental officials on its board. SOEs explicitly are not obligated to consult with government officials before

making business decisions, but informal consultations take place depending on the scale and importance of the issue.

To ensure the transparency and accountability of state business decisions and operations, regular outside audits (in case of large SOE, that by a "big four" auditing company) are conducted and annual reports are published. SOEs with more than 50 percent state ownership are obliged to follow the State Procurement Law and make procurements via public tenders. Partnership Fund, GRW and GOGC are subject to valuation by international rating agencies. There is no legal requirement for SOEs and sovereign wealth funds to publish an annual report or to submit their books for independent audit, but this is still practiced. In addition, GRW and GOGC are Eurobonds issuer companies and therefore required to publish reports.

SOEs are subject to the same domestic accounting standards and rules and these standards are comparable to international financial reporting standards. There are no SOEs that exercise delegated governmental powers.

## **11. Corporate Social Responsibility**

While the concept of Corporate Social Responsibility (CSR) is not highly developed in Georgia, it is growing. Most large companies engage in charity projects and public outreach as part of their marketing strategy. The American Chamber of Commerce in Georgia has a Corporate Social Responsibility committee that works with member companies on CSR issues. The Global Compact, a worldwide grouping of UN agencies, private businesses and civil society groups promoting responsible corporate citizenship is active in Georgia. The Eurasia Partnership Foundation has sponsored CSR classes at five Georgian universities and Global Compact Georgia is currently focused on educating Georgian companies on the benefits of such policies. Civil society organizations working on labor and environmental issues have become increasingly strong and vocal over the past few years, pushing to ensure companies conduct business in a socially-responsible manner.

## **12. Political Violence**

Georgia suffered considerable instability in the immediate post-Soviet period. After independence in 1991, civil war and separatist conflicts flared up in the areas of Abkhazia and South Ossetia. The status of each region remains contested, and the central government does not have effective control over these areas. The United States supports the territorial integrity of Georgia within its internationally-recognized borders. In August 2008, tensions in the region of South Ossetia culminated in a brief war between Georgia and Russia. Russia invaded and occupied portions of undisputed Georgian territory, destroyed portions of vital infrastructure, blocked the main east-west highway and blockaded the Georgian port of Poti. Nearly all damaged infrastructure has been repaired and commerce has returned to normal. While the separatist regions of South Ossetia and Abkhazia – where Russian troops and border guards have established a long-term presence -- have declared independence, only Russia, Venezuela, Nicaragua, and the island nation of Nauru recognize them. Tensions still exist and there are occasional reports of limited violence both inside the breakaway regions and near the administrative boundary lines, but other parts of Georgia, including Tbilisi, are not directly affected.

While violent street protests in Georgia are rare, police have used excessive force to disperse protests in the past. Leading up to strongly contested parliamentary elections on October 1,

2012, there were isolated cases of political violence at campaign rallies. On May 17, 2013, dozens of counter-protesters violently attacked activists demonstrating in support of the International Day Against Homophobia (IDAHO) at a rally in central Tbilisi.

### **13. Corruption**

Under the leadership of President Saakashvili, Georgia took dramatic action to reduce petty corruption. Saakashvili's anti-corruption efforts resulted in the arrests of former officials, the radical downsizing of state bureaucracies, and effective crackdowns on smuggling. Consequently, state revenue collection has increased several fold since 2004. The government completely disbanded the notoriously corrupt traffic police in mid-2004 and citizens' service agencies have been reformed into Public Service Halls where citizens can efficiently obtain numerous government services in a single building. They are considered a showcase of Georgia's successful reforms.

Following transfers of power in 2012 and 2013, then Prime Minister Bidzina Ivanishvili and his successor Prime Minister Irakli Garibashvili both pledged to strengthen Georgia's anti-corruption stance. Alleging elite corruption under the previous government, the new government launched a number of investigations and prosecutions against former officials, although the parliamentary opposition has alleged these prosecutions are politically motivated and amount to persecution of the United National Movement party. As of May 2014, many of these cases are ongoing.

Articles 332-342 of the Criminal Code criminalize bribery. Senior public officials must file financial disclosure forms which are posted online and Georgian legislation provides for civil forfeiture of undocumented assets of public officials who are charged with corruption offenses. Penalties for accepting a bribe start at six years in prison and can extend up to 15 years depending on the circumstances accompanying the offense. Penalties for giving a bribe can include a fine, a minimum prison sentence of two years, or both. In aggravated circumstances, when a bribe is given to commit an illegal act, the penalty can be from four to seven years. Abuse of authority and exceeding authority by public servants are criminal acts under Articles 332 and 333 of the criminal code and carry a maximum penalty of 8 years imprisonment. The definition of a public official includes foreign public officials and employees of international organizations and courts. White collar crimes such as bribery fall under the investigative jurisdiction of the Prosecutor's Office.

#### ***UN Anticorruption Convention, OECD Convention on Combatting Bribery***

Georgia is not a signatory to the Organization for Economic Cooperation and Development (OECD) Convention on Combating Bribery of Foreign Public Officials in International Business Transactions. Georgia has, however, ratified the UN Convention against Corruption. Georgia cooperates with the Group of States Against Corruption (GRECO) and the OECD's Anti-Corruption Network for Transition Economies (ACN).

Following its assessment of Georgia in October 2009, the OECD released a report in March 2010 that concluded Georgia had significantly reduced corruption levels over the past four years. In September 2013, the OECD conducted its third monitoring of Georgia and its report noted further progress made since the 2010 monitoring round. The 2013 report credited Government of Georgia efforts from 2010-2013 to implement important reforms aimed at further decreasing the level of corruption and specifically for publishing an anti-corruption strategy and action plan, reforms to ensure the autonomy of criminal prosecutions and

excluding the Minister of Justice from the prosecutorial hierarchy, and for establishing a legislative framework for the system of internal audits in the public sector. However, the report suggested that reforms should continue in order to strengthen the Anti-Corruption Interagency Council and improve judicial integrity. The full report is available at <http://www.oecd.org/corruption/acn/GEORGIAThirdRoundMonitoringReportENG.pdf>

Since 2003, Georgia has significantly improved its ranking in Transparency International's Corruption Perceptions Index (CPI) report. In 2013, Georgia's CPI score was 49 and it ranked 55 out of 177 countries surveyed in the Corruption Perception Index, ahead of several EU member states, including the Czech Republic, Latvia, Slovakia, Romania, and Bulgaria, and slightly below Rwanda, Lithuania, Costa Rica, and Hungary.

#### **14. Bilateral Investment Agreements**

Georgia has bilateral agreements on investment promotion and mutual protection with 32 countries, including the United States, Armenia, Austria, Azerbaijan, Belgium, Bulgaria, China, Czech Republic, Estonia, Egypt, Finland, France, Germany, Greece, Iran, Israel, Italy, Kazakhstan, Kyrgyzstan, Kuwait, Latvia, Lithuania, Luxemburg, Moldova, Netherlands, Romania, Sweden, Turkey, Turkmenistan, Uzbekistan, the United Kingdom, and Ukraine. Negotiations are underway with the governments of 24 countries: Bangladesh, Belarus, Bosnia and Herzegovina, Croatia, Cyprus, Denmark, Iceland, India, Indonesia, Jordan, Korea, Lebanon, Malta, Norway, Philippines, Portugal, Saudi Arabia, Slovakia, Slovenia, Spain, Switzerland, Syria, Tajikistan, and Qatar. In 2007, Georgia signed a Trade and Investment Framework Agreement (TIFA) with the United States.

A free trade agreement is in force with the Commonwealth of Independent States and others exist bilaterally with Ukraine, Russia (though trade is restricted by the Russian Government), Kazakhstan, Azerbaijan, Armenia, Moldova, Turkmenistan, and Turkey. An agreement is signed, but not yet ratified, with Uzbekistan. In December 2011, Georgia and the European Union agreed to begin negotiations on a Deep and Comprehensive Free Trade Area (DCFTA) Agreement. Signing of the EU Association Agreement and the DCFTA is scheduled for June 2014. Georgia has ongoing free trade agreement consultations with Belarus, Kyrgyzstan, the Cooperation Council of Gulf Arab States, and Tajikistan.

Following President Obama's January 2012 meeting with former Georgian President Mikheil Saakashvili, the U.S. and Georgia established a High-Level Dialogue on Trade and Investment, a bilateral dialogue aimed toward identifying measures to increase bilateral trade and investment. The U.S. and Georgia signed a Bilateral Investment Treaty in 1994, and Georgia can export many products duty-free to the U.S. under the Generalized System of Preferences (GSP) program.

#### ***Bilateral Taxation Treaties***

The U.S. and Georgia are beneficiaries of the U.S.-Georgia Bilateral Taxation Treaty as Georgia is one of the former Soviet Republics which covered under the U.S. treaty with the Commonwealth of Independent States (CIS), formerly known as the Union of Soviet Socialist Republics (USSR). Double taxation issues are covered under the "Convention with the Union of Soviet Socialist Republics on Matters of Taxation" of 1973 (<http://www.irs.gov/pub/irs-trty/ussr.pdf>); although Georgian government has expressed its interest to renew the agreement.

## 15. OPIC and Other Investment Insurance Programs

The Overseas Private Investment Corporation (OPIC) is the U.S. Government's development finance institution. OPIC finance and political risk insurance programs assist U.S. companies to invest overseas. Since 1993, OPIC has committed \$475 million in financing and political risk insurance for more than 45 projects in Georgia. OPIC investment in Georgia has focused on the following sectors: credit for small and medium-sized enterprises, and projects in the education, manufacturing, tourism, and agriculture sectors. Some recent examples are OPIC's \$18.9 million loan commitment to finance the build out of 22 restaurants for the Wendy's franchise in Georgia, \$2 million in loans to build four locations of American car care franchise Precision Tune Auto Care, and a \$3.5 million loan to expand the manufacturing operations and install energy efficiency equipment for a dairy manufacturing facility.

## 16. Labor

Georgia offers an abundant supply of skilled and unskilled labor at attractive costs compared not only to Western European and American standards, but also to Eastern European standards. The labor force is among the best educated and most highly trained in the former Soviet Union. While some of the best qualified professionals and technicians emigrated from Georgia (mostly to Russia, the United States, and Europe) after the Soviet Union's collapse, many have remained in the country or returned from abroad and are attempting to find a new role in Georgia's market economy. Unemployment remains high as official indicators stood at 15 percent in 2012. However, unofficial unemployment is considerably higher, especially in rural regions where subsistence farmers are considered employed for statistical purposes and job creation has remained a particular challenge. Recently, some investment agreements between the Georgian government and private parties have included mandates for contracting of local labor for positions below the management or executive level.

Georgia's labor market was one of the world's freest as the Labor Code of 2006 set only minimal requirements and liberalized labor regulations. The Code defined the minimum age for employment (16), work hours (41 per week), annual leave (24 calendar days), and left the rest to be regulated by agreement between the employer and employee. However, the code did not prove an effective tool for job creation and Georgia attracted criticism by international human rights and labor organizations.

To respond to multiple complaints from domestic and international organizations, the government passed a number of amendments to the Labor Code in July 2013, which included regulations on the termination of employment contracts and mass dismissal and increased the role of the state in the collective dispute resolution process. Grounds for termination of employment relations were further elaborated and the code defines severance pay for an employee at the time of termination of a labor relation and its payment term. An employer is obliged to give compensation of not less than a month's salary to an employee within thirty (30) days. According to the new amendments, an employer is obliged to give to the dismissed employee a written description of the grounds for termination within 7 days after an employee presents such a request. The labor code also proscribes rules for payment for overtime labor (over 41 hours), that must be paid according to an increased hourly rate of wages.

The new labor code now specifies the essential terms for a labor contract upon which parties may agree. These terms include: the starting date and the duration of labor relations,

working hours and holiday time, location of workplace, position and type of work, amount of salary and its payment, overtime work and its payment, duration of a paid and unpaid vacation and leave, and rules for granting leave. The code describes the duration of a business day for an underage person (ages 16 to 18) should not exceed thirty six (36) hours per week. New regulations prohibit interference in union activities and discrimination of an employee due to union membership. The amendments also mandate the Government to reestablish a labor inspectorate to ensure adherence to labor safety standards as the previous inspectorate was abolished by an earlier government.

Employees are entitled to up to 183 days (six months) of paid maternity leave and, together with unpaid leave, up to 24 months. Leave taken for reasons of pregnancy, childbirth, childcare, and adoption of a newborn are subsidized by the state. An employer and employee may agree on additional compensation. Under the Labor Code, a contract of employment may bar an employee from using the knowledge and qualifications obtained while performing his duties with another employer. This provision may remain in force even after the termination of labor relations.

Employers are not required to pay social security contributions for employees. The former 12 percent income tax paid by employees and 20 percent social security tax paid by employers on their employees' wages was merged into a unified personal income tax at the rate of 20 percent in 2009, shifting the employer's tax burden to the employee. The state social security system provides modest pension and maternity benefits. The minimum monthly pension is 150 GEL (\$90). The average monthly salary in Georgia in Q4 of 2013 was 875 GEL (\$530). The average monthly salary for state sector employees was 1190 GEL (\$720) and for the private sector 899 GEL (\$545). The minimum wage for government employees is 115 GEL (\$70) per month. The official minimum wage in the private sector has not changed since the early 1990's and stands at 20 GEL (\$12) per month, but is not applied in practice.

In the recent years, the government failed to enforce a number of minimum ILO standards. The relationship between the government and labor organizations has historically been contentious. Organized labor has complained that the government interfered in dues collection and in workers' ability to organize and bargain collectively. On September 10, 2010, the AFL-CIO registered a petition against the government requesting Georgia's removal from the Generalized System of Preferences (GSP) program that gives duty-free treatment to most Georgian goods due to the government's unwillingness to enforce Labor Code standards as required by ILO conventions. After the U.S. Trade Representative accepted the petition and held a hearing in Washington on January 24, 2012, the Georgian government pledged to make changes to its labor laws and Parliament enacted limited changes to the Labor Code in the summer of 2012. While 2013's amended labor code addressed many of these concerns, a major component for further improvement of labor conditions rests with the reestablishment of the labor inspectorate, a project still in progress. Discussions between the new Georgian government and USTR on the GSP petition are ongoing.

Georgia has signed multiple International Labor Organization agreements, including the Forced Labor Convention of 1930; the Paid Holiday Convention of 1936; the Anti-Discrimination (employment and occupation) Convention of 1951; the Human Resources Development Convention of 1975; the Right to Organize and Collective Bargaining Convention of 1949; the Equal Remuneration Convention of 1951; the Abolition of Forced

Labor Convention of 1957; the Employment Policy Convention of 1964; and the Minimum Age Convention of 1973.

### 17. Foreign Trade Zones/Free Ports

In June 2007, the Parliament of Georgia adopted a Law on Free Industrial Zones, which defined the form and function of free industrial/economic zones. Financial operations in such zones may be performed in any currency and foreign companies operating in free industrial zones will be exempt from taxes on profit, property and VAT. UAE-based RAK Investment Authority (Rakia) purchased 100 percent of the shares of LLC Poti Sea Port in 2008 and began development of a free industrial zone on 300 hectares of land adjacent to the port. Rakia sold 80 percent of the Port to APM Terminals, based in the Netherlands but part of the Danish A.P. Moller-Maersk group, in 2011, but maintains 100 percent ownership in Poti Free Industrial Zone, the first of its kind in Georgia and the whole Caucasus region. More information is available at [www.potifreezone.ge](http://www.potifreezone.ge).

Georgia's second free industrial zone is a 27 hectare plot in the city of Kutaisi. The Egyptian company Fresh Electric constructed a kitchen appliances factory in 2009 in the free industrial zone. The company has committed to build about one dozen textile, ceramics, and home appliances factories in the zone, and announced its intent to invest over \$2 billion. More information on Georgia's free industrial zones is also available at [www.georgia.gov.ge](http://www.georgia.gov.ge).

### 18. Foreign Direct Investment and Foreign Portfolio Investment Statistics

Foreign direct investment (FDI) in Georgia increased dramatically during the periods of 1997-1998, 2003-2004, and 2006-2008. The first two peaks were connected with the construction of the Baku-Supsa and Baku-Tbilisi-Ceyhan oil pipelines that bring Caspian oil and gas to European markets. FDI inflows in 2006-2007 hit historic highs due to the privatization of many state-owned enterprises and the impact of economic reforms. FDI totaled \$1.1 billion (15.3 percent of GDP) in 2006, more than doubling the 2005 total of \$0.4 billion. In 2007, FDI almost doubled again to \$2.0 billion. The August 2008 conflict with Russia, however, undermined investor confidence and the subsequent global financial crisis further restricted FDI. 2008 and 2009 saw sharp decreases in FDI. In 2010, FDI rose to 814 million, and rose again to 1.12 billion in 2011.

	GeoStat (Georgia National Statistics Office)		USG or international statistical source		USG or international Source of Data: BEA; IMF; Eurostat; UNCTAD, Other
<b>Economic Data</b>	Year	Amount	Year	Amount	
Host Country Gross Domestic Product (GDP) ( <i>in millions of USD</i> )	2012	15,846	2012	15,750	<u>World Bank</u>



<b>Foreign Direct Investment</b>	GeoStat (Georgia National Statistics Office)		USG or international statistical source		USG or international Source of data: BEA; IMF; Eurostat; UNCTAD, Other
U.S. FDI in partner country ( <i>in millions of USD</i> )	2013	56.5	2012	1.0	<u>Bureau of Economic Analysis (BEA)</u> <ul style="list-style-type: none"> <li>• Bureau of Economic Analysis</li> <li>• Balance of Payments and Direct Investment Position Data</li> <li>• U.S. Direct Investment Position Abroad on a Historical-Cost Basis</li> <li>• By Country only (all countries) (Millions of Dollars)</li> </ul>
Host country's FDI in the United States ( <i>in millions of USD</i> )	n/a	n/a	n/a	n/a	<u>Bureau of Economic Analysis (BEA)</u> <ul style="list-style-type: none"> <li>• Balance of Payments and Direct Investment Position Data</li> <li>• Foreign Direct Investment Position in the United States on a Historical-Cost Basis</li> <li>• By Country only (all countries) (Millions of Dollars)</li> </ul>
Total inbound stock of FDI as % host GDP ( <i>calculate</i> )	Amount 5.6	Insert 2013	Amount	Insert (Year)	

**Direct Investment from/in Counterpart Economy Data**

**From Top Five Sources/To Top Five Destinations (US Dollars, Millions)**

Inward Direct Investment			Outward Direct Investment		
Total Inward	9,651	100%			
United States	1,162	12%			
United Kingdom	1,013	10%			
Turkey	812	8%			
Netherlands	808	8%			
United Arab Emirates	604	6%			
"0" reflects amounts rounded to +/- USD 500,000.					

Source: IMF, "Coordinated Direct Investment Survey," 2011

The IMF's calculations of foreign direct investment (FDI) in Georgia differ from the Georgian government's official calculations. The most recent IMF statistics available regarding Georgia's FDI are from 2011.

## Section 5 - Government

### Chiefs of State and Cabinet Members:

For the current list of Chief of State and Cabinet Members, please access the following - [Central Intelligence Agency online directory of Chiefs of State and Cabinet Members of Foreign Governments](#)

### Legal system:

civil law system

### International organization participation:

ADB, BSEC, CD, CE, EAPC, EBRD, FAO, G-11, GCTU, GUAM, IAEA, IBRD, ICAO, ICC (national committees), ICRM, IDA, IFAD, IFC, IFRC, ILO, IMF, IMO, Interpol, IOC, IOM, IPU, ISO (correspondent), ITSO, ITU, ITUC (NGOs), MIGA, OAS (observer), OIF (observer), OPCW, OSCE, PFP, SELEC (observer), UN, UNCTAD, UNESCO, UNIDO, UNWTO, UPU, WCO, WHO, WIPO, WMO, WTO





















## Section 6 - Tax




















### Exchange control

Georgia does not have exchange controls governing exchange rate arrangements

### Treaty and non-treaty withholding tax rates

Georgia has signed **49 agreements (49 DTC agreements)** providing for the exchange of information.

Jurisdiction	Type of EOI Arrangement	Date Signed	Date entered into Force	Meets standard	Contains paras 4 and 5	
Armenia	DTC	18 Nov 1997	3 Jul 1997	Unreviewed	No	
Austria	DTC	11 Apr 2005	1 Mar 2006	No	No	
Austria	DTC Protocol	4 Jun 2012	not yet in force	Yes	Yes	
Azerbaijan	DTC	18 Feb 1997	1 Dec 1997	Unreviewed	No	
Bahrain	DTC	18 Jul 2011	1 Aug 2012	Unreviewed	Yes	
Belgium	DTC	14 Dec 2000	4 May 2004	Unreviewed	No	
Bulgaria	DTC	26 Nov 1998	1 Jul 1999	Unreviewed	No	
China	DTC	22 Jun 2005	10 Nov 2005	Unreviewed	No	
Croatia	DTC	18 Jan 2013	not yet in force	Unreviewed	Yes	
Czech Republic	DTC	23 May 2006	4 May 2007	Unreviewed	No	
Denmark	DTC	10 Oct 2007	1 Jan 2009	Unreviewed	Yes	
Egypt	DTC	25 May 2010	20 Dec 2012	Unreviewed	Yes	
Estonia	DTC	18 Dec 2006	27 Dec 2007	Unreviewed	No	
Finland	DTC	11 Oct 2007	23 Jul 2008	Unreviewed	Yes	
France	DTC	7 Mar 2007	1 Jun 2010	Unreviewed	No	
Germany	DTC	1 Jun 2006	21 Dec 2007	Unreviewed	No	
Greece	DTC	10 May 1999	20 Oct 2002	Unreviewed	No	
Hungary	DTC	16 Feb 2012	13 May 2012	Unreviewed	Yes	
India	DTC	24 Aug 2011	8 Dec 2011	Unreviewed	Yes	
Iran	DTC	3 Nov 1996	14 Feb 2001	Unreviewed	No	
Ireland	DTC	20 Nov 2008	6 May 2010	Unreviewed	Yes	
Israel	DTC	12 May 2010	1 Jan 2012	Unreviewed	Yes	
Italy	DTC	31 Oct 2000	19 Feb 2004	Unreviewed	No	
Japan	DTC	18 Jan 1986	27 Nov 1986	Unreviewed	No	
Kazakhstan	DTC	11 Nov 1997	5 Jul 2000	Unreviewed	No	
Kuwait	DTC	13 Oct 2011	17 Apr 2013	Unreviewed	No	
Latvia	DTC	13 Oct 2004	25 Mar 2005	Unreviewed	No	
Lithuania	DTC	11 Sep 2003	20 Jul 2004	Unreviewed	No	
Luxembourg	DTC	15 Oct 2007	14 Dec 2010	No	No	
Malta	DTC	23 Oct 2009	1 Jan 2010	Unreviewed	Yes	
Netherlands	DTC	21 Mar 2002	21 Feb 2003	Unreviewed	No	

Jurisdiction	Type of EOI Arrangement	Date Signed	Date entered into Force	Meets standard	Contains paras 4 and 5	
Norway	DTC	10 Nov 2011	23 Jul 2012	Unreviewed	Yes	
Poland	DTC	5 Nov 1999	1 Jan 2007	Unreviewed	No	
Portugal	DTC	21 Dec 2012	not yet in force	Unreviewed	Yes	
Qatar	DTC	20 Dec 2010	11 Mar 2011	Unreviewed	Yes	
Romania	DTC	11 Dec 1997	15 May 1999	Unreviewed	No	
Russian Federation	DTC	4 Aug 1999	not yet in force	Unreviewed	No	
San Marino	DTC	28 Sep 2012	12 Apr 2013	Unreviewed	Yes	
Serbia	DTC	4 Apr 2012	9 Jan 2013	Unreviewed	Yes	
Singapore	DTC	17 Nov 2009	28 Jul 2010	Unreviewed	Yes	
Slovakia	DTC	27 Oct 2011	29 Jul 2012	Unreviewed	Yes	
Slovenia	DTC	7 Dec 2012	not yet in force	Unreviewed	Yes	
Spain	DTC	7 Jun 2010	1 Jul 2011	Unreviewed	Yes	
Switzerland	DTC	15 Jun 2010	7 Jul 2011	No	No	
Turkey	DTC	21 Nov 2007	18 Feb 2010	Unreviewed	No	
Turkmenistan	DTC	5 Dec 1997	26 Jan 2000	Unreviewed	No	
Ukraine	DTC	14 Feb 1997	1 Apr 1999	Unreviewed	No	
United Arab Emirates	DTC	25 Nov 2010	28 Apr 2011	Unreviewed	Yes	
United Kingdom	DTC	13 Jul 2004	11 Oct 2005	Unreviewed	No	
Uzbekistan	DTC	28 May 1996	20 Oct 1997	Unreviewed	No	

## Methodology and Sources

### Section 1 - General Background Report and Map

(Source: [CIA World Factbook](#))

### Section 2 - Anti – Money Laundering / Terrorist Financing

	Lower Risk	Medium Risk	Higher Risk
<a href="#">FATF List of Countries identified with strategic AML deficiencies</a>	Not Listed	AML Deficient but Committed	High Risk
<a href="#">Compliance with FATF 40 + 9 recommendations</a>	>69% Compliant or Fully Compliant	35 – 69% Compliant or Fully Compliant	<35% Compliant or Fully Compliant
<a href="#">US Dept of State Money Laundering assessment (INCSR)</a>	Monitored	Concern	Primary Concern
<a href="#">INCSR - Weakness in Government Legislation</a>	<2	2-4	5-20
<a href="#">US Sec of State supporter of / Safe Haven for International Terrorism</a>	No	Safe Haven for Terrorism	State Supporter of Terrorism
<a href="#">EU White list equivalent jurisdictions</a>	Yes		No
<a href="#">International Sanctions UN Sanctions / US Sanctions / EU Sanctions</a>	None	Arab League / Other	UN , EU or US
<a href="#">Corruption Index (Transparency International) Control of corruption (WGI) Global Advice Network</a>	>69%	35 – 69%	<35%
<a href="#">World government Indicators (Average)</a>	>69%	35 – 69%	<35%
<a href="#">Failed States Index (Average)</a>	>69%	35 – 69%	<35%
<a href="#">Offshore Finance Centre</a>	No		Yes

### **Section 3 - Economy**

General Information on the current economic climate in the country and information on imports, exports, main industries and trading partners.

(Source: [CIA World Factbook](#))

### **Section 4 - Foreign Investment**

Information on the openness of foreign investment into the country and the foreign investment markets.

(Source: [US State Department](#))

### **Section 5 - Government**

Names of Government Ministers and general information on political matters.

(Source: [CIA World Factbook](#) / <https://www.cia.gov/library/publications/world-leaders-1/index.html>)

### **Section 6 - Tax**

Information on Tax Information Exchange Agreements entered into, Double Tax Agreements and Exchange Controls.

(Sources: [OECD Global Forum on Transparency and Exchange of Information for Tax Purposes](#) [PKF International](#))

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